



## Succession Planning Services

Succession planning is an art and a science. During the next 5 to 10 years there will be more sellers than buyers and the value of practices will decrease. If you are now 60 years old, it's time to plan your succession while you are still healthy and on top of your practice.

Find out how we can assist you in this critically important stage of your practice and life.

We have worked with more than 150 firms, ranging from \$500,000 to more than \$55 million in revenue. We can help you focus on a particular step in the succession-planning process, or work with you from start to finish.

Services include:

- Help determine whether an internal or external transition is best for your firm
- Develop your succession plan and timetable
- Assist with leadership transition and development
- Identify current and future competencies needed for key positions
- Find qualified buyers for your firm

For more information and a free consultation contact August Aquila @ 952.930-1295 or [aaquila@aquilaadvisors.com](mailto:aaquila@aquilaadvisors.com).

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